

## An emerging tech hub



Attracting pioneers and innovators in cutting-edge sectors like Al, blockchain fintech, and others

# Tax incentives for entrepreneurs



Investors, and service/product exporters from 0% to 4% as well as up to 50% back in tax credits for R&D expenditures

### \$200M



Raised in commitments to private equity and venture capital between 2015 and 2019

### #1 in Latin America



In capacity for innovation and the highest rate of digital tools by companies

### Start-up program



Parallel18 has helped over 200 start-ups raise more than \$95M in just over four years, attracting entrepreneurs from around the world

### More than 15,000



people have participated in entrepreneurship initiatives led or backed by the PRSTRT

# An emerging entrepreneurial paradise

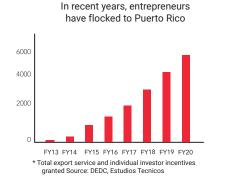
Puerto Rico's unique combination of start-up incubators, incentives, shared co-working spaces, and vibrant quality of life, has made it a global hub for entrepreneurs. All U.S. citizens can work remotely on the Island's beaches for as long as they want — no need for work visas or waivers.

The Island's recent crises have created a new generation of entrepreneurs that are resilient, tech-savvy, and globally minded. Along with newcomers to the Island attracted by incentives and quality of life, a start-up ecosystem has evolved around co-working spaces, accelerators, and other initiatives that support entrepreneurs, many led by the government-backed Puerto Rico Science, Technology, & Research Trust (PRSTRT).

This is a tropical paradise with abundant resources to stay ever connected to global business partners. With public Wi-Fi in Old San Juan, 5G rolled out-across the Island, and shared workspaces that encourage productivity, creativity, and growth, Puerto Rico is the perfect place to start your business. With competitive incentives geared toward service exporters and individual investors, Puerto Rico combines a business-friendly landscape with a high quality of place and a low cost of living.

### A globally connected culture powered by top industry networks

Join the wave of entrepreneurs discovering the advantages of Puerto Rico



**(**)

90% of export service and individual investor decree holding companies are in knowledge service industries, including IT, consulting, and finance

These companies have created over 36,000 direct, indirect, and induced-jobs on Island





These firms contribute over \$595M in annual payroll on the Island

# Transformational Entrepreneurship (Support organizations)

- Access to Capital
- Innovation
- Start-up
- Angel Investors
- Existing Business
- Growth





# More bang for the buck: A salary goes further in Puerto Rico

	Puerto Rico	Atlanta	Miami	Boston	San Francisco	New York City
Salary	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000
Capital Gains & Dividend Income	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000
Income Tax (Federal, State, Local)	- \$37,635	- \$45,917	- \$35,923	- \$44,971	- \$48,358	- \$51,748
Capital Gains & Dividend Tax*	-	- \$10,375	- \$7,500	- \$10,100	- \$14,050	- \$14,664
Sales Tax	- \$5,670	- \$3,300	- \$3,560	- \$4,196	- \$3,318	- \$4,025
Property Tax (on \$500k residence)	- \$2,600	- \$5,326	- \$5,578	- \$4,020	- \$3,330	- \$9,626
Take Home Pay	\$154,095	\$135,082	\$147,439	\$136,713	\$130,944	\$119,938
Cost of Living Adjustment	Baseline	-5%	-17%	-53%	-52%	-60%
Adjusted Take Home Pay	\$154,095	\$128,328	\$122,374	\$64,255	\$62,853	\$47,975

\*With Individual Investor Incentive in Puerto Rico. Additional Annual Report Fees apply.

Sources: Income and property tax information from SmartAsset.com, KPMG, PwC, and CRIM; Sales tax based on average annual personal consumption times local sales tax rate; Cost of Living Adjustment from the Council for Community and Economic Research includes food, housing, utilities, transportation, health care, and miscellaneous goods and services.



#### U.S. Jurisdiction

- Governed by U.S. federal law
- New air transshipment waiver means new direct flight expansion opportunities
- Legal & intellectual property protections of the U.S.



### Organizational Support

- A well-established network of co-working spaces and entrepreneurship-focused non-profits on the Island fuel start-up collaboration
- Close network of business and community leaders



#### Real Estate

- I Island-wide ICT infrastructure, including multiple 5G providers
- Lowest cost Class A office space per sq. ft. among comparable
   U.S. cities



### Workforce & Talent Development

- Wages are 40% lower than the rest of the U.S.
- Bilingual in English and Spanish
- 80+ local universities
- Over 200K students annual enrollment



### Exceptional Quality of Life

- The Island offers remote workers the perfect combination of business support, competitive incentives, an engaged entrepreneurial ecosystem, and a high quality of life
- Diverse outdoors activities from pristine beaches to dense rain forest, mountains, caves, and canyons

