

### Uniquely Positioned Across 5 Subsectors

### Pharmaceutical Manufacturing

- 'America's Medicine Cabinet' producing 5 of top 10 drugs
- Leads the nation in pharma exports

### **Medical Device Manufacturing**

- Home to 15 of the 20 Class 3 Medical Device manufacturers
- 2,100 independent lines produced on the Island

# Research and Development

- Unique R&D incentives make Puerto Rico a corporate innovation hub
- State of the art public and private research facilities

## Transportation and Logistics

- Global leader in cold chain and climate controlled shipping
- Shipments made from the Island to over 83 destinations

## Agricultural Biotechnology

- 85% of the seeds sold around the world pass through Puerto Rican facilities
- Year-round farming means 5x more crops than temperate climates

Puerto Rico is an undisputed global powerhouse in pharmaceutical and medical device manufacturing, with supportive strengths in research and development, agrobiotech and controlled environment logistics. The island is ranked 6th in the world in concentration of scientists and engineers providing the talent and expertise to drive productivity. Puerto Rico is the logical choice for reshoring manufacturing of critical goods that serve current national security objectives.

Puerto Rico has available Contract Manufacturing Operations ready to immediately produce high quality medicine, vaccines, and other health needs. The island also has an inventory of public and private buildings and sites, as well as a globally recognized team of BioScience development professionals to design, permit, finance, construct and commission your facility.

# BioScience is in our DNA



Largest exporter of biopharmaceuticals in the United States



Highest concentration of both Pharmaceutical Manufacturing and Medical Device experts in the U.S.

of experience in Pharma and Medical Device manufacturing VEARS

n sterile nanufacturing **\$\$53B** 

in total BioScience exports

94,000

Total bio industry related employment





Highest proportion of STEM degrees in the U.S.



The University of Puerto Rico-Mayagüez is one of the top engineering schools in the country



Poised for global transshipment

Hubs

**11** Seaports

**1** Airports



- PHARMA CORRIDORS
- **W** AGBIO CORRIDORS
- MEDICAL DEVICE CORRIDORS
- SEAPORTS
- AIRPORTS

12 of the world's top 20 pharmaceutical companies have operations in Puerto Rico

**Johnson & Johnson** 

Roche

**Pfizer** 

**Novartis** Merck & Co. **GlaxoSmithKline** 

**AbbVie** Abbot

**Amgen Bristol-Myers Squibb** 

**Eli Lilly** 

**Boehringer Ingelheim** 

7 of the top 10 medical device companies are currently operating in Puerto Rico

Medtronic

**Thermo Fisher Scientific** 

**GE Healthcare** Fresenius Kabi Abbott

**Cardinal Health** 

Stryker

**Among the Most Competitive Incentives** in the United States

4% Corporate Tax Rate

R&D Tax Advantages

Multi-Phase Clinical Trial Exemptions

Multiple Manufacturing

Hard to Recruit Workforce Incentives

Tax Exemptions for Export Services

# **Competitive Across Key Jurisdictions**

Jurisdiction

Local Corporate Income Tax Rate **Federal Corporate** Income Tax Rate

Total BioScience **Employment** 

Average BioScience **Employee Annual Wage** 

**Export Production** of Pharmaceuticals

Puerto Rico	4%	0%	94,320	\$49,633	\$13.2 billion
Indiana	8.5%	10%-37%	129,420	\$68,365	\$6.98 billion
North Carolina	6.9%	10%-37%	216,430	\$79,094	\$4.1 billion
Pennsylvania	9.99%	10%-37%	242,320	\$76,197	\$3.76 billion
Massachusetts	8%	10%-37%	329,840	\$88,812	\$1.85 billion
New Jersey	9%	10%-37%	248,980	\$91,519	\$1.65 billion
Maryland	8.25%	10%-37%	150,700	\$91,228	\$1.04 billion

Note: 4% tax rate assumes qualified business income with incentive under Act 60 in PR. Federal rate in Puerto Rico is on locally-sourced income. Export production numbers refer exclusively to products leaving U.S. jurisdiction. Total employment includes direct and indirect employees and comes from the Bureau of Labor Statistics (2018), along with the annual average wage data.

### And we have more to offer



## Jurisdiction

- Governed by U.S. Federal law
- FDA regulated
- Legal & intellectual property protections of the U.S.



### Workforce & Talent Development

- Wages are 40% lower than the rest of the U.S.
- Bilingual in English and Spanish



#### Trailblazing Academic Community

- 80+ local universities
- Over 200K students annual enrollment



#### Organizational Support

- Home to a top-ranked manufacturing extension partnership in the U.S.\* and many established industry trade clusters
- \*According to the NIST



## Estate

- More than 714 Foreign-TradeZone qualified facilities
- 1,500 publicly managed buildings

